

ADAM MOURA | VICE PRESIDENT PORTFOLIO MANAGEMENT
California Bureau of Real Estate License #01866231



Adam Moura is the Vice President of the Portfolio Management department of The Ivy Group.

Mr. Moura was the property and leasing manager for Murco Management Inc., a privately held commercial real estate company in the San Francisco East Bay Area.

Murco Management, Inc. leases office and light industrial spaces, representing 19 properties totaling 1,000,000+ square feet.

REAL ESTATE ACCOMPLISHMENTS:

- Performed over 155 leases for multiple tenant light industrial buildings, offices, and retail properties
- Leased over 218,000+ square feet
- Negotiated \$1,000,000+ leases
- Consulted on multi-million dollar portfolio
- Broker Opinion of Value appraisals for commercial properties ranging from \$1,000,000 - \$2,000,000

ADDITIONAL PROFESSIONAL ACCOMPLISHMENTS:

- Assisted the owner to resolve tenant issues
- Reported to the property owner observable maintenance issues and provided solutions to fix them
- Followed City Council and Planning Commission meetings, and used knowledge of upcoming projects and changes to advise owner on buy, sell, hold decisions
- Compiled business performance data, created financial reports, and a \$100 million+ budget report for review by senior management
- Consolidated multiple department projects, timelines, and budgets into one master project sheet
- Worked with data analytic company to determine the scope, deliverables, and schedule for the program
- Created searchable work tracking Gant Chart for daily tasks
- Special projects - Website Development, Market Research, Broker Opinion of Values

PROFESSIONAL AFFILIATIONS:

- California Association of Realtors[®]
- National Association of Realtors[®]
- Bay East Association of Realtors[®]

EDUCATION:

- Bachelor of Science, Business Management

ABOUT THE IVY GROUP

ACQUISITION | DISPOSITION | LEASING | PROPERTY MANAGEMENT | VALUE-ADDED SERVICES

The Ivy Group, headquartered in Fremont, CA, is the leading commercial and investment real estate advisor and consultant in the areas of acquisition, disposition, leasing, portfolio/asset management and value-added services. We balance innovation with market conditions to tactically identify the best return on investments.

The Ivy Group specializes in office, retail, medical, apartment, hotel/motel, industrial warehouse, self-storage and vacant land. By offering a wide range of professional expertise and comprehensive services including buyer/seller negotiations, landlord/tenant representations, portfolio management, site selection, investment analysis and strategic consulting and risk management, we balance long-term strategies with short-term expediency to create, grow and maintain value.

The Ivy Group is a privately owned, commercial real estate firm with a goal to transform real estate into a competitive advantage. In the early 2000's, recognizing the potential for real estate counseling, The Ivy Group began exploring innovative methods to utilize its deep market knowledge, intelligence and experience to deliver customized solutions to enterprises, businesses and property owners. In 2001, The Ivy Group was formed to serve its clients by providing a single source of expertise for all commercial and investment real estate needs.