

KUMAR KUMARAPPAN, VICE PRESIDENT ACQUISITION & VALUE-ADDED SERVICES
THE IVY GROUP
CA BRE LICENSE #00838279



Kumar Kumarappan is the Vice President of the Residential and Value-added services department of The Ivy Group. Kumar has served the San Francisco Bay Area Real Estate market for more than 25 years as a Broker. The rich experience he brings to the process has translated into Real Estate wealth for his clients through strategic acquisitions.

Kumar has a Masters degree in engineering and has also been an executive at a high tech company in Silicon Valley. As departmental head, he guided the company to years of high profitability. He brings those critical analytical skills and objective judgmental approach to the benefit of his clients in their progress towards wealth accumulation in Real Estate. Kumar has a proven track record and a pool of satisfied clients.

The journey is as important as the destination for Kumar. The transparent, clean process of a project is as important as the success of the project. Honesty, Integrity and Loyalty, the core values of the company, are central to the operations of Kumar, and he takes great pride in embracing those values.

WEBSITE:
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PROFESSIONAL AFFILIATIONS:

- Bay East Association of Realtors ®
- Silicon Valley Association of Realtors ®
- California Association of Realtors ®
- National Association of Realtors ®

PROFESSIONAL SERVICES OFFERED:

- Purchase, sales & lease negotiations
- Investment analysis
- Market comparative analysis
- Broker price opinion of value
- Strategic consulting
- Identify risk factors, volatility and diversification of property types
- Maintain communication and encourage collaborative solutions

SELECTED PROJECT EXPERIENCE:**• ACQUISITION:**

- 32 Unit Apartment complex, Folsom, CA
- Temple/Church, San Leandro, CA
- Residential estate type property, Pleasanton, CA
- Mission District homes, Fremont, CA
- Pleasanton Homes, CA
- Starter homes, Newark, CA
- Centerville Development, Fremont, CA

• DISPOSITION:

- Fremont Homes, Fremont, CA

• LEASING:

- Industrial warehouse, Fremont, CA

LEADERSHIP TRAINING:

- Extensive experience accumulated as a Management Executive and Department Head in a dynamic high tech Silicon Valley company.
- Managed and led international, cross-functional and cross cultural teams, for targeted results.

QUALIFICATIONS:

- 26+ years Residential and Commercial real estate experience in acquisition, disposition, and value-added services

EDUCATION:

- Master of Science in Electrical Engineering from South Dakota School of Mines & Technology
- Bachelor of Science in Electronics and Communication from AC College of Eng & Tech., India

ABOUT THE IVY GROUP**ACQUISITION | DISPOSITION | LEASING | PROPERTY MANAGEMENT | VALUE-ADDED SERVICES**

The Ivy Group, headquartered in Fremont, CA, is the leading commercial and investment real estate advisor in the areas of acquisition, disposition, leasing, partnership formations, portfolio/asset management and value-added services. We offer best-in-class solutions by leveraging innovation with market conditions to tactically identify the best return on investments.

The Ivy Group specializes in office, retail, medical, apartment, hotel/motel, industrial warehouse, self storage and vacant land. By offering a wide range of professional expertise and comprehensive services including buyer/seller negotiations, landlord/tenant representations, portfolio management, site selection, investment analysis and strategic consulting and risk management, we balance long-term strategies with short-term expediency to create, grow and maintain value.