

YULIN LEE, MBA, VICE PRESIDENT CLIENT SERVICES
THE IVY GROUP
CA BRE LICENSE #01444145



Yulin Lee is the Vice President of the Client Services department of The Ivy Group. Mrs. Lee's strength and skill sets are consulting with clients on financial and real estate investment strategies. Mrs. Lee's passion for building wealth through real estate investing brings her onto the path of real estate despite having a formal education in computer science.

Combining analytical skills with innate ability to listen and understand client's wants and needs, Mrs. Lee has helped hundreds of clients acquire real estate properties using strategic financing.

As an investor herself, Mrs. Lee has given many talks at various investment clubs, covering topics such as how to analyze investment properties to become a savvy investor. With an in-depth understanding of the financing aspects of a real estate transaction, Mrs. Lee works closely with clients to strategize and manage the entire process of a transaction.

WEBSITE:
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PROFESSIONAL AFFILIATIONS:

- Silicon Valley Association of Realtors ®
- California Association of Realtors ®
- National Association of Realtors ®

PROFESSIONAL EXPERIENCE:

- Mortgage & Personal Finance Advisor at Opes Advisors, 2008-2011
- Branch Manager at Residential Pacific Mortgage, 2005-2009
- Branch Manager at Windsor Capital 2003-2005
- Mortgage Advisor at Broker One, 2002-2003
- Product Manager at Microsoft, Adobe, Frame Technology, Unisys

PROJECT EXPERIENCE:

- 6-unit apartment complex redevelopment, revenue increases
- 135-acre crop land management
- 10-unit retail/office complex investment
- 31-acre land development/entitlement, 26 subdivided lots
- Land banking investments

QUALIFICATIONS:

- 10+ years real estate experience both as a financing expert and investor

COMMUNITY INVOLVEMENT:

- Palo Alto Family YMCA Board Member

EDUCATION:

- MBA from Santa Clara University
- Computer Science Bachelor Degree from California State University, Chico

ABOUT THE IVY GROUP**ACQUISITION | DISPOSITION | LEASING | PROPERTY MANAGEMENT | VALUE-ADDED SERVICES**

The Ivy Group, headquartered in Fremont, CA, is the leading commercial and investment real estate advisor and consultant in the areas of acquisition, disposition, leasing, portfolio/asset management and value-added services. We balance innovation with market conditions to tactically identify the best return on investments.

The Ivy Group specializes in office, retail, medical, apartment, hotel/motel, industrial warehouse, self-storage and vacant land. By offering a wide range of professional expertise and comprehensive services including buyer/seller negotiations, landlord/tenant representations, portfolio management, site selection, investment analysis and strategic consulting and risk management, we balance long-term strategies with short-term expediency to create, grow and maintain value.

The Ivy Group is a privately owned, commercial real estate firm with a goal to transform real estate into a competitive advantage. In the early 2000's, recognizing the potential for real estate counseling, The Ivy Group began exploring innovative methods to utilize its deep market knowledge, intelligence and experience to deliver customized solutions to enterprises, businesses and property owners. In 2001, The Ivy Group was formed to serve its clients by providing a single source of expertise for all commercial and investment real estate needs.